

# James M. Roseman

## Professional Business Vitae

**JAMES M. ROSEMAN**  
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### SUMMARY

Mr. Roseman is a seasoned business executive with extensive experience in senior management, information technology and management consulting, and ITO, AM and BPO managed services & outsourcing. Executive management roles include COO, CFO and CIO for multibank holding company, boutique global banking back-office consulting and software firm, and a real estate company. Management & IT Consulting and Outsourcing experience includes large transformational engagements with Accenture and Unisys, and strategy, systems integration, process re-engineering, operations improvements, outsourcing advisory services, de novo start-up & new business unit development, M&A & private equity corporate development engagements.

Uniquely experienced working with global multinationals, SMBs and Start-Ups.

Industry Experience Includes: Cross Industries; Financial Services; Real Estate; Coms/High-Tech/Media; Healthcare; Energy/Oil & Gas; Public Sector (State & Local).

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### PROFESSIONAL BUSINESS HISTORY

JM Roseman & Company (Consulting, Advisory, CxO Services) President	Current
Unisys Corporation (Business Development, Sales, Capture)	2008-2014
Praxim (Management, Strategy, Operations & IT Consulting) Managing Partner	2001- 2008
Accenture (Business Development, Deal Shaping/Capture)	1995-2001
Independent Management Consultant	1993-1994
Carreker Corporation (now Fiserve) Principal, Vice President, CAO	1990-1993
Independent Management Consultant	1988-1990
Willowbend Bancshares Inc. (now Wells Fargo) Senior Vice President, COO, CFO	1983-1988

## RELEVANT EXPERIENCE

### Management & Consulting

- Financial, Operational & Administrative Management of Growth Companies
- Corporate Development/Capital Formation/M&A
- Corporate Legal Affairs Management
- Capital Formation and Cash-Flow Management
- C-Level Business, Operations & IT Strategy & Management Consulting
- IT Infrastructure Strategy and Operations Management Consulting
- IT Systems Integration Consulting
- Business Process/Workflow Re-Engineering & Innovation Consulting
- Banking Operations & Payments Consulting
- Specialty Projects Consulting (e.g. New BU Start-Ups Analysis, Biz-Case and Planning (e.g. India Off-Shore Service Unit, Payments Services Unit, et al), Sales Model Advisory & Development
- Large Company Venture Formation, Spin-Offs, Transformation
- Small/Mid-Size Business Start-Ups, New BUs, Right-Sizing, Growth Management

### Information Technology, Applications & Business Process Outsourcing

- ITO, AM, and BPO Outsourcing Business Development, Sales, Pursuit Mgmt.
- Specialty Experience
  - Transformational Outsourcing & Global Cross-Border Mega Deals
  - IT Enterprise Strategy (Evolving to the Hybrid Enterprise)
  - Enterprise Infrastructure & IT Models (DC, RIM, Help Desk, EUSS, Mobility, etc.)
  - Applications Development, Management & Maintenance
  - Various Business Processes (CRM, Payments, F&A, Procurement, others)
- Sourcing Advisory – Strategy, Operating Models, Procurement, Selection

## EDUCATION

- MA (course work), *Baylor University*
- BA, *Dallas Baptist University*
- Intermediate & Advanced Banking School Certificates, *Texas Tech University*
- Various Professional Business Educational Courses (including at Harvard)

## AFFILIATIONS

Fellow, Lewis Tolkien Society for the Renewal of the Common Tradition  
Chairman of Board, Murray & Jeanne Johnson Theologian in Residence Institute  
Elder, Highland Park Presbyterian Church  
Past Vice Chairman, B.O.D. Collin County Mental Health, Mental Retardation Assoc.  
Past Member, B.O.D. City of Plano Retirement/Pension Planning Committee  
Past Member, American Institute of Banking, Dallas  
Past President, Plano Bankers Association

## OTHER

ITILv3 Certification Training, MS Office 365, Windows 2010/08, Microsoft Word, Excel, PowerPoint, MS Sharepoint, Lync/Skype & Collaboration Tools, Salesforce.com, Other